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# Promise and pitfalls for global green industrial policy

Tim Sahay and Bentley Allan,  
NZIPL, Johns Hopkins University

New Thinking in Industrial Policy: Perspectives from Developed and Developing Countries,  
Columbia University, Nov. 1-2, 2024



**The energy transition is geopolitical. To understand this moment and support robust strategies, we need action-oriented research that integrates detailed knowledge of net-zero supply chains, the industrial policy landscape, and geopolitical dynamics.**



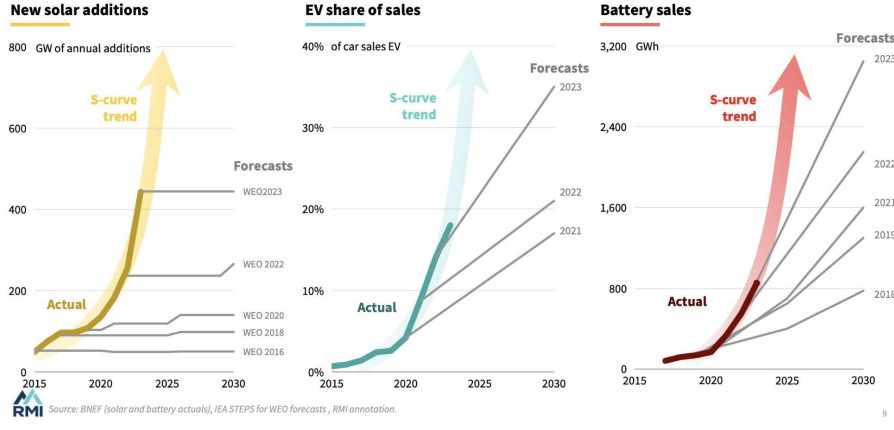
# The rise of global green industrial policy



# A clean energy revolution led by China, and leading to conflict between fossil and green political interests in all countries

## Incumbents have underestimated the speed of change

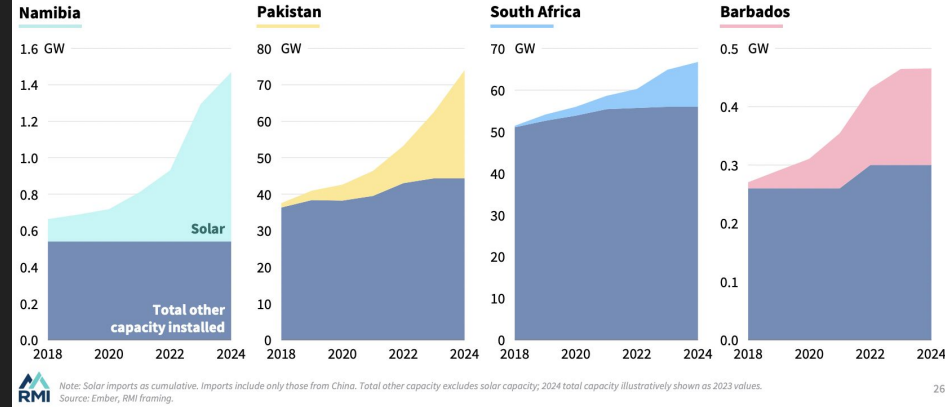
Even neutral actors modeled in **linear** terms. But change has been exponential



## Witness the explosive growth in solar

Solar is supplying in years what took old energy decades

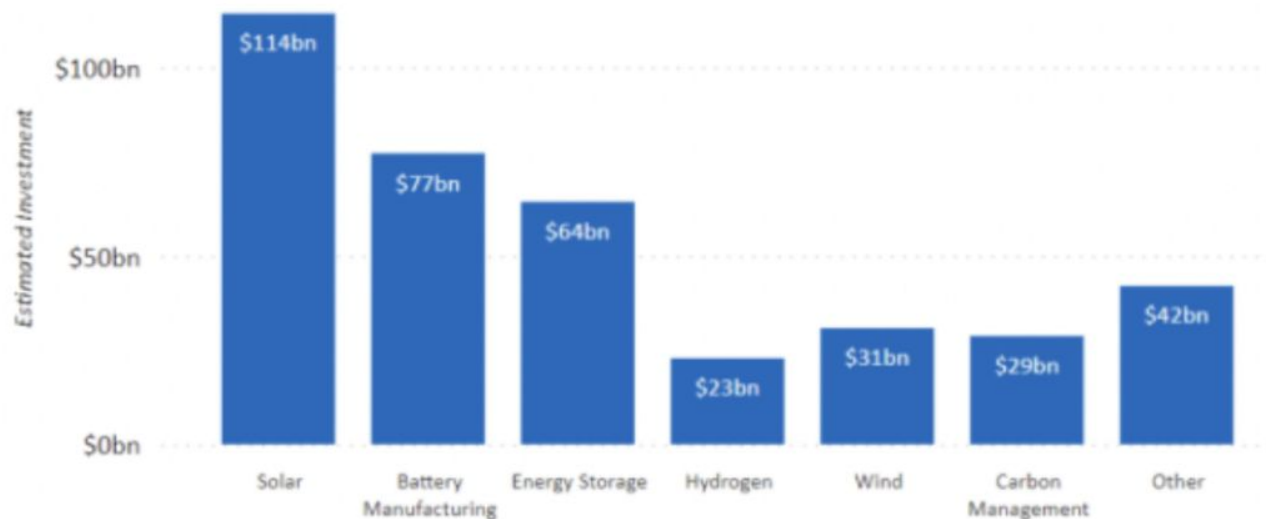
Solar panel imports from China versus the total size of the electricity system



# US is a late entrant and is playing catchup to China with classic 'developmentalist state' tools

## Announced IRA Investments by Technology

Over \$380 billion are being invested in a range of technologies



Source: Rhodium Group/Clean Investment Monitor (CIM)

## Rapid growth in China's 'new three' industries

Rebased (2015=100)



\* New energy vehicle

Sources: NBS; Goldman Sachs Global Investment Research

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Bottomless  
Mimosas



in my country, if you have  
problem, we do tax credit.

want to support low-income workers?  
Earned income tax credit. Low income  
housing? Low income housing tax credit.

climate change? Renewable  
energy tax credit, right away.

Rising retail theft,  
believe it or not, ↗  
commercial security tax credit!

we have ridiculously complicated  
tax code and worst state capacity  
in the world. Because of tax credit.



IRA Changes the IRS software to make clean energy tax credits bottomless i.e uncapped. The Treasury will keep giving you public money (mimosas) if you want them and satisfy conditions. Credit Suisse think CBO has lowballed how much business, individuals, local govts, nonprofits will use tax credits by 3-5 times ([report](#), [US treasury](#)). Caused a very real manufacturing boom (Employ America)

TABLE A1  
Technologies included in the Clean Investment Monitor

Segment	Technology	Subcategories	Tax Code
Manufacturing	Solar	Modules, Cells, Wafers, Polysilicon, Torque Tubes, Structural Fasteners, Polymeric Backsheets, Inverters	45X, 48C
	Wind	Blades, Nacelles, Towers, Offshore Foundations, Related Vessels, Distributed Wind Inverters	45X, 48C
	Critical Minerals	All Eligible for 45X Credits	45X, 48C
	Batteries	Electrode Active Materials, Cells, Modules	45X, 48C
	Zero Emission Vehicles	BEVs, PHEVs and FCVs	48C
	Electrolyzers	PEM, Alkaline or SOE	48C
	Fueling	EV Charger Equipment	48C
Energy and Industry	Solar	Solar PV, Concentrating Solar Power	45, 48, 45Y, 48E
	Wind	Onshore Wind, Offshore Wind	45, 48, 45Y, 48E
	Geothermal	Geothermal	45, 48, 45Y, 48E
	Nuclear	Retention of existing and construction of new nuclear	45U, 45Y, 48E
	Storage	Batteries, Pumped Storage, Long-Duration Storage	48, 48E
	Other Electricity	Landfill Gas, Hydroelectric, Biomass	45, 48, 45Y, 48E
	Hydrogen	PEM, Alkaline, SOEC, AEM, Oil w/ CCUS, NG w/ CCUS,	45V
	Carbon Management	CCUS, Direct Air Capture	45Q, 48C
	Sustainable Aviation Fuels	HEFA, AtJ, PtJ, Bio-FT, Methane Pyrolysis	40B, 45Z
	Retail	Zero Emission Vehicles	Battery Electric Vehicles, Plug-in Hybrid Electric Vehicles, Fuel Cell Vehicles
Heat Pumps		Ducted ASHP, Ductless ASHP, Geothermal Heat Pumps, ASHP Water Heaters	25C
Distributed Electricity and Storage		Distributed Solar, Wind, Hydro, Fuel Cells and Storage	25D, 45, 48, 45Y, 48E

IRA’s “foreign entity of concern” rules aim to bar the \$3,750 tax subsidy from going to EVs containing critical minerals processed in China, whether by foreign or Chinese firms.

Biden’s intention is to stave off the Chinese and [stimulate](#) a domestic and friendshored buildout of the EV supply chain, stretching from mines to the factory floor. Side deals with friendly governments have been made; Canada and [Australia](#) have both been [deemed eligible](#) for Defence Production Act support for their battery metals.

New vehicles<sup>4</sup> must satisfy two initial conditions to qualify for a purchase tax credit up to \$7,500:



Vehicles must also meet **critical mineral** and **battery component** requirements, each accounting for 50% of the total credit:



**Part 1: Critical Mineral Requirement \$3,750**

Minimum % value of critical minerals<sup>1</sup> in the battery must be extracted OR processed<sup>2</sup> in the US or Free Trade Agreement country.

**Part 2: Battery Component Requirement \$3,750**

Minimum % value of components<sup>3</sup> in the battery must be manufactured or assembled in North America.



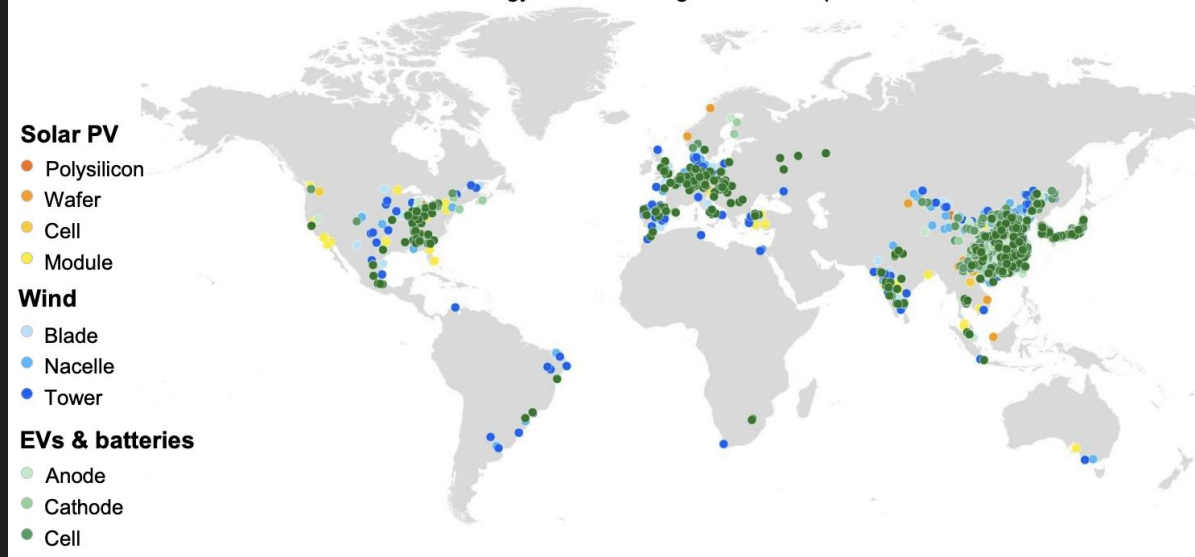
Notes:

- 1- Critical minerals applicable to batteries include: Li, Ni, Co, Mn, graphite, among trace minerals
- 2- Processing means the refining of minerals into constituent materials include powder of CAM and AAM, foils, electrolyte sales and additives etc.
- 3- Battery Components include: electrode, electrolyte, separator, battery module
- 4- Selling price must not exceed \$80k for vans, SUVs, and pickup trucks, and \$55k for other vehicles



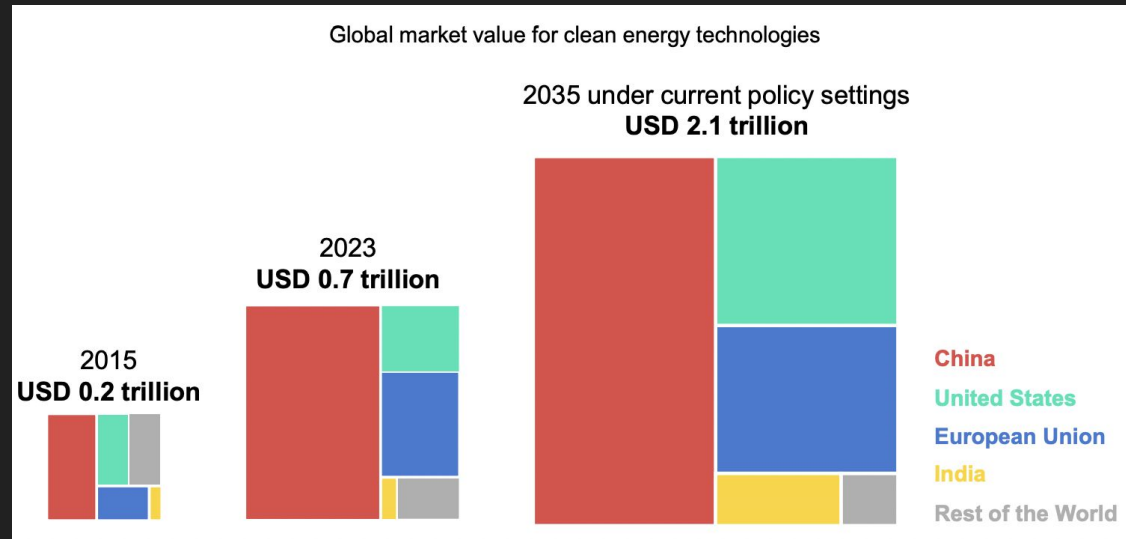
IEA's Energy Technology Perspectives 2024 report – came out this week, and is fantastic. IEA is the global observatory of data collected from firms and governments. It is usually the first report that IP bureaucrats and companies reach for when undertaking any investment project

Clean technology manufacturing facilities in operation, 2023



Four-fifths of the clean technology manufacturing investment in 2023 went to solar PV and battery manufacturing. EV plants another 15%

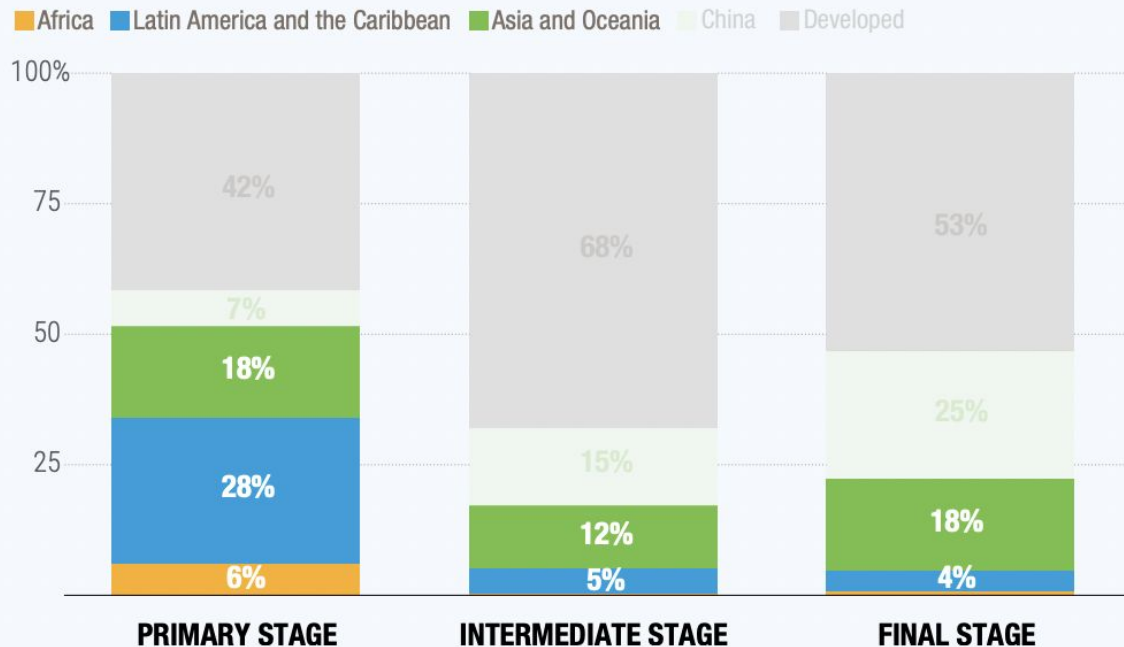
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UNCTAD Powering Trade 2024: “Developing countries are slipping into traditional trade patterns, acting as net exporters of raw materials for solar and wind energy value chains, but net importers of manufactured goods”

Shares of world exports of goods in solar and wind energy technologies, 2020-2022



Source: UN GCRG - technical team calculations, based on UN Comtrade.

Notes: Primary stages summarize raw materials, inorganic chemicals and bearings. Intermediate stages include goods used in the wafer, solar cell, rotor and nacelle. The final stages include goods entering the PV modules, tower and substations. The label “Asia and Oceania” excludes China.

# New “Green Industrial diplomacy”: developing countries are bargaining market access, finance, and technology deals with green leaders: US, EU and China





# New “Green Industrial Green diplomacy”: developing countries are bargaining market access, finance, and technology deals with green leaders: US, EU and China

Country	Existing mfg policies	Manufacturing economy	Key manufacturing sectors	Mineral base	Potential comparative advantages in clean energy
Brazil	<a href="#">Nova Indústria Brasil (2024)</a> : comprehensive industrial policy to increase mfg competitiveness	11% of GDP, <a href="#">largest</a> manufacturing economy in South America	Automotive, aerospace, chemicals, electrical machinery (including wind turbines), steel	Sizable graphite, manganese reserves	Critical minerals & processing, SAF, hydrogen, turbine components
India	2020 <a href="#">Covid-19 stimulus bill</a> included local production incentives, including for clean energy industries	13% of GDP, <a href="#">largest</a> manufacturing economy in South Asia	Chemicals, pharmaceuticals, electronics, automotive, industrial machinery, wind turbines, solar	Some graphite reserves	Wind, solar
Kenya	<a href="#">2023/24 budget</a> prioritized manufacturing and industrialization as key vectors for economic development.	8% of GDP, <a href="#">fifth</a> largest in Africa	Some iron/steel production	Some domestic iron reserves; large resource bases in neighbors (graphite in Tanzania, cobalt in DRC)	Geothermal, critical minerals processing, services



• **Launching a New Clean Energy Supply Chain Collaborative.** According to the International Energy Agency, the world must invest \$1.24 trillion in clean energy technology supply chain capacity between now and 2030 to be on track to achieve net zero energy by 2050. To help meet this challenge, the United States announced a new Clean Energy Supply Chain Collaborative (CESC Collaborative) aimed at expanding and diversifying clean energy supply chains that are critical to the clean energy transition. The Collaborative will enable like-minded countries to advance policies, incentives, standards, and investments to create high-quality, secure, and diversified clean energy supply chains across seven critical technologies: wind, solar, batteries, electrolyzers, heat pumps, direct air capture, and sustainable aviation fuels. Participating countries will work together to optimize the economic opportunities the clean energy transition provides, strengthen key stages of global clean technology supply chains where challenges related to lack of capacity are most acute, and further reduce the cost of clean energy technologies. To jump-start clean energy supply chain investment in developing countries, the United States announced up to \$568 million in new concessional lending available from the U.S. Department of Treasury through the Clean Technology Fund (CTF) to support eligible projects in CTF-eligible countries.



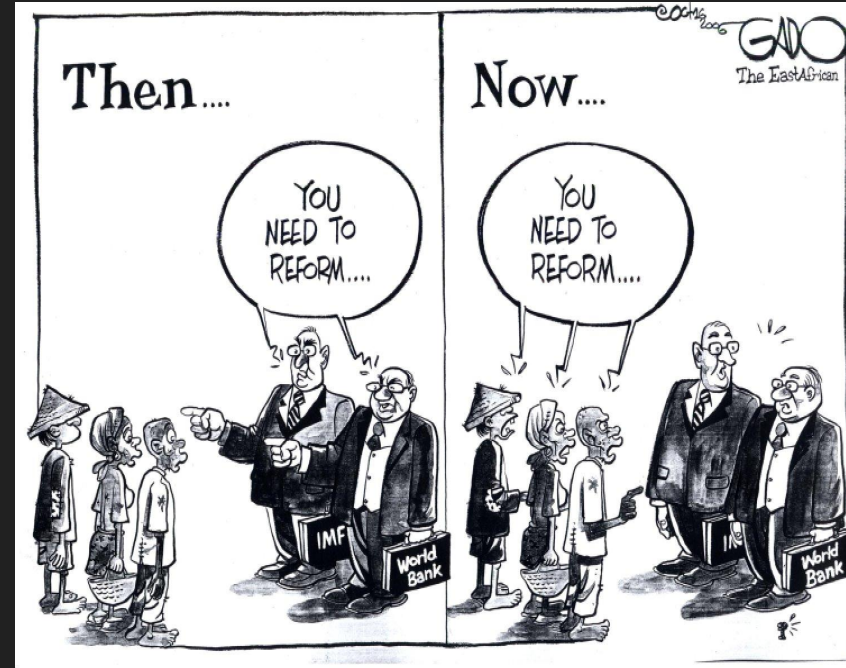
# World order is currently unsafe for developing countries to pursue industrial policy

WB, IMF, WTO spent decades suppressing industrial policy

- Imposing conditionalities on counter-cyclical spending by developing countries
- Austerity policy impede health, education (human capital), worsen inequality
- Promoting privatization, outsourcing staff to consultants --> loss of state capacity

Now the space is open, but:

- industrial policy is hard
- Too much effort in too few verticals
- Translating FDI into value-add and technology transfer can be tricky

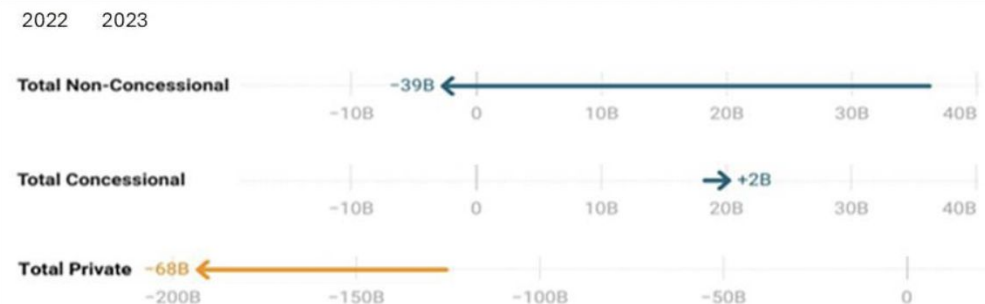


**Challenge 1: Debt problem of Post-IRA regime:** Global South left high and dry. Two-tier Global South- developmentalist states like Brazil, India, Indonesia while smaller countries in debt distress like Kenya cannot pursue investment out of domestic revenue.

"IMF is on net withdrawing funds from the developing world..defaults have been avoided only by the moral default of slashing health & education"

- Larry Summers & NK Singh, G20 Independent expert Group 2023report

Figure ES1: Capital outflows from developing countries intensified during 2023 (shown in billion US\$)



Source: IEG Core team estimates (Figure 1)

*“Billions to trillions,” the catchphrase for the World Bank’s plan to mobilize private-sector money for development, has become “millions in, billions out.”*

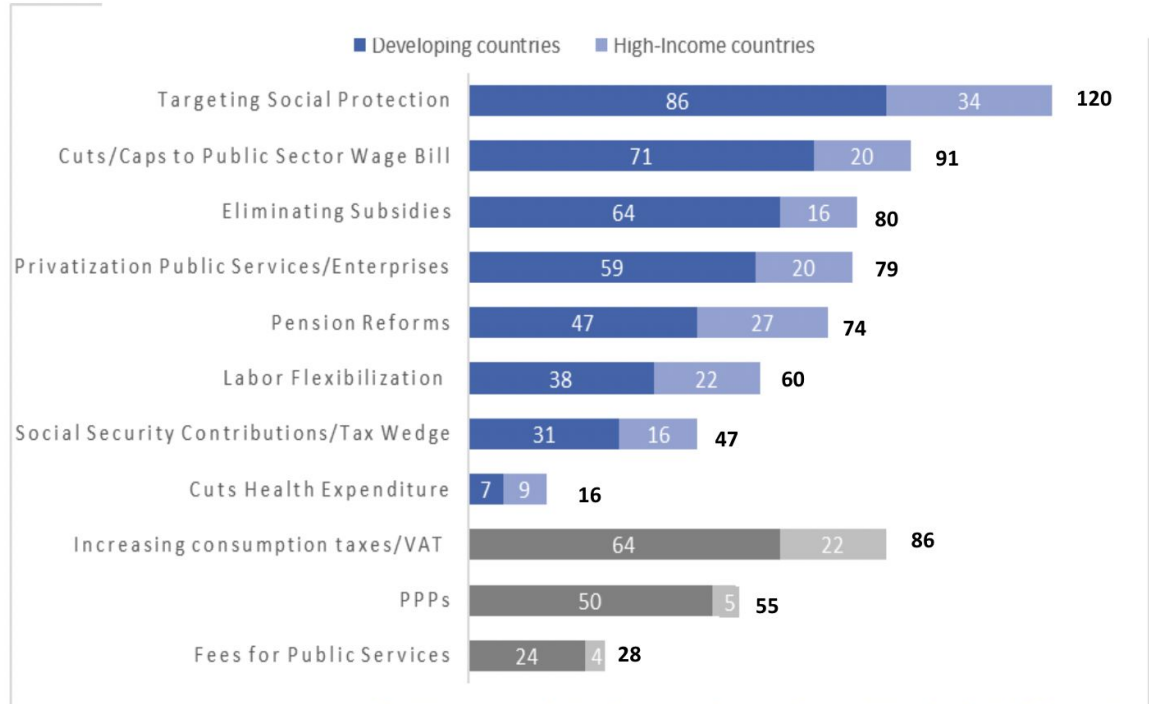
— Larry Summers and NK Singh

"IMF is on net withdrawing funds from the developing world..defaults have been avoided only by the moral default of slashing health & education"

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## Austerity measures in 185 countries (in number of countries)



Source: Ortiz and Cummins, 2022: [End Austerity: A Global Report on Budget Cuts and Harmful Social Reforms in 2022-25](#), based on review of 267 IMF country reports 2020-22.



Ruto's Washington state visit in April advanced green "technological cooperation" with the US. The idea is for the US to facilitate investments in Kenya's green growth agenda—data centers, geothermal electricity, electric two wheelers, green fertilizers—that Ruto launched as a "African Green Investment Initiative" at COP28 with \$4.5 billion from UAE.



## BUILDING A STRONGER UNITED STATES-KENYA PARTNERSHIP

- 1 Working to designate Kenya a major non-NATO Ally**  
To strengthen the security of our countries and countries around the world
- 2 Launching the Nairobi-Washington Vision**  
To mobilize resources for countries saddled by debt, open opportunities for private sector financing, and promote better lending practices
- 3 Kickstarting a new era of technology cooperation**  
To bolster AI, semiconductor, and cybersecurity partnerships; and expand STEM education and internet access across East Africa
- 4 Strengthening our people-to-people partnerships**  
To strengthen the longstanding bonds between our people and our conviction that democracy delivers for citizens



African economy

+ Add to myFT

# Kenya's mass protests expose African fury with IMF

William Ruto is latest president of developing country caught between multilateral lenders and angry population





In 2004, it took a year to install a gigawatt of PV globally.

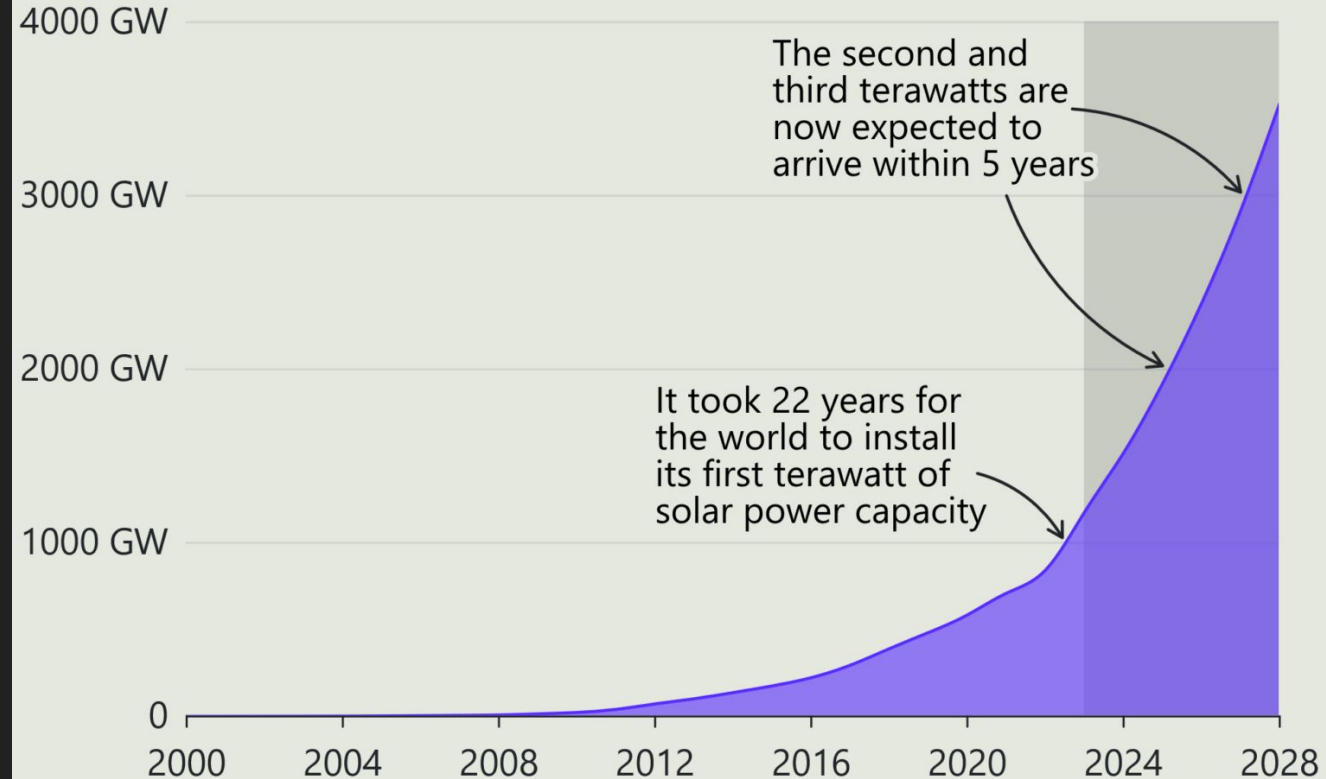
In 2010, a month.

In 2016, a week.

In 2023, a day.

## The hockey stick of **hope**: solar capacity

World solar capacity (gigawatts) - GW installed and projected (shaded grey)



Sources: Carbon Brief; Our World in Data; IRENA; Solar Power Europe

Graphic: Yusuf Imaad Khan / @yusuf\_i\_k

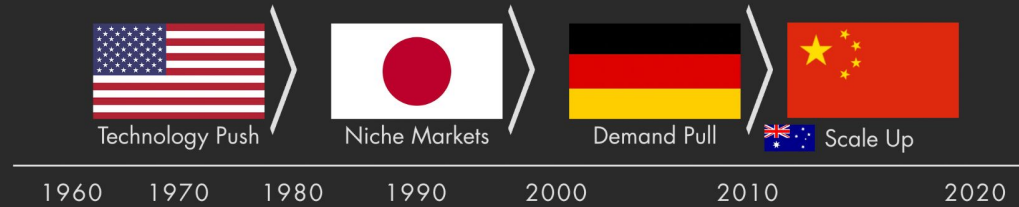
THE POLYCRISIS

“PV’s evolution can be summarized as the result of distinct contributions by the US, Japan, Germany, Australia, & China—in that sequence” ([nemet](#))

China’s policy targeted solar with Place & innovation subsidies that led to production efficiencies, patents, learning-by-doing. A cambrian explosion of pvt firms ([van reenen](#))



## HOW SOLAR BECAME CHEAP

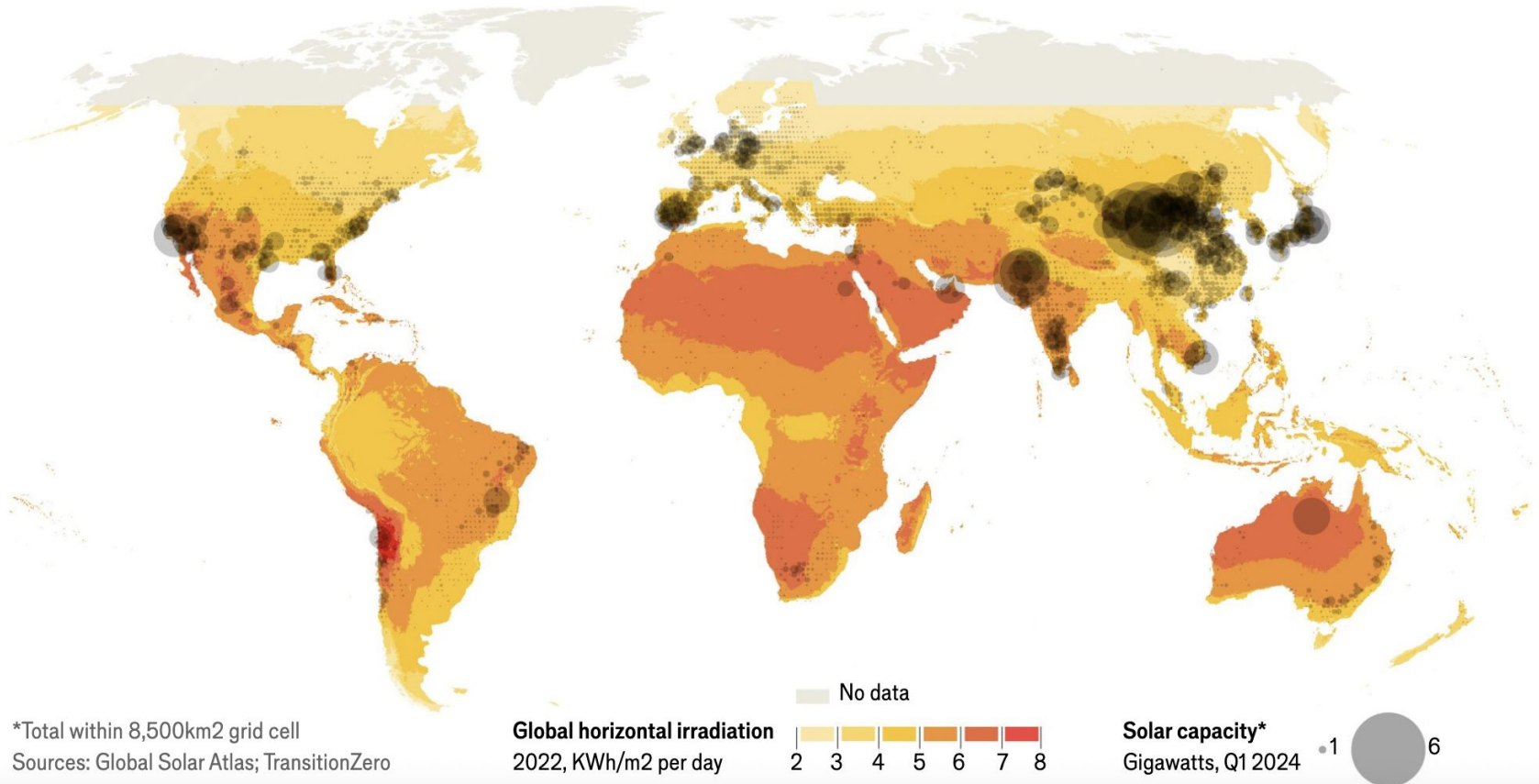


### National vision for sectoral industrial policies in The Five-Year Plans

- **2001-2005 Tenth Five-Year Plan:**
  - Solar a targeted sector for first time, together with other renewable energies.
  - In 2001 no solar industry.
  - In 2005 considerable growth.
- **2006-2010 Eleventh Five-Year Plan:**
  - Solar industry as an opportunity to attain technological leadership.
  - Included funding for R&D and manufacturing development for the first time.
  - Solar industry witnessed exceptional growth
- **2011-2015 Twelfth Five-Year Plan:**
  - Government kept pushing for solar adoption, supply-chain expansion and indigenous R&D.
  - R&D goals gained in detail and scope
- **2016-2020 Thirteenth Five-Year Plan:**
  - Targeting capacity and R&D expansion, as well as industry-wide cost-reduction.
  - Includes Thirteenth Five Year Plan for Solar Energy Development.

Back

↓ **SUN SEEKERS** *sunlight and solar capacity*

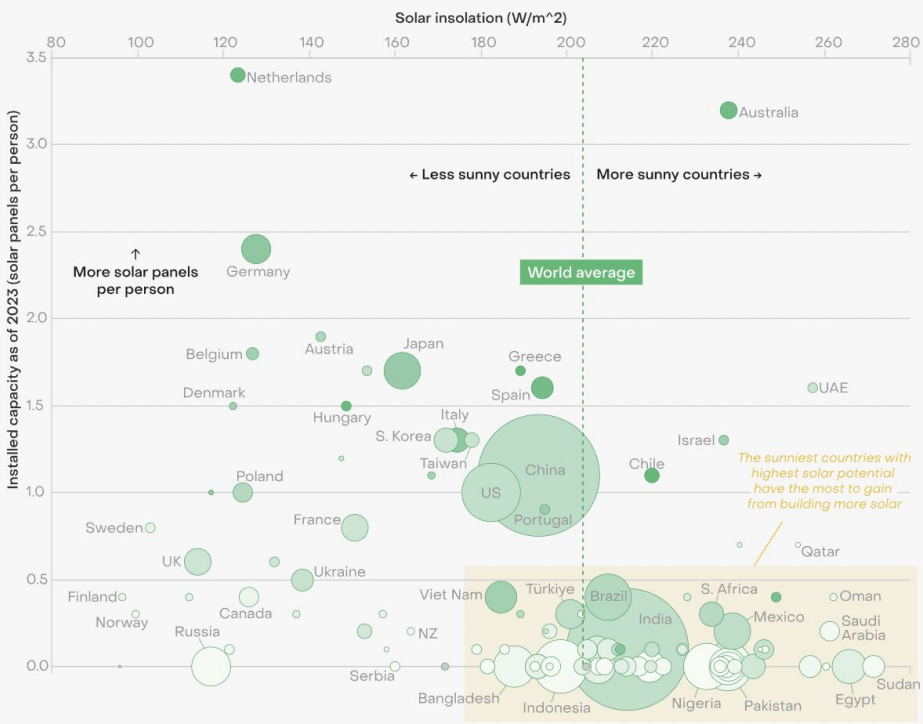


# The sunniest countries have installed the least solar capacity

Solar insolation vs installed solar capacity

### How to read the chart

Moving from left to right, the countries receive more solar insolation, indicating sunnier climates. From bottom to top, the chart shows an increasing number of solar panels installed per capita. Bubbles are sized based on population. Darker green means higher share of solar in electricity generation.



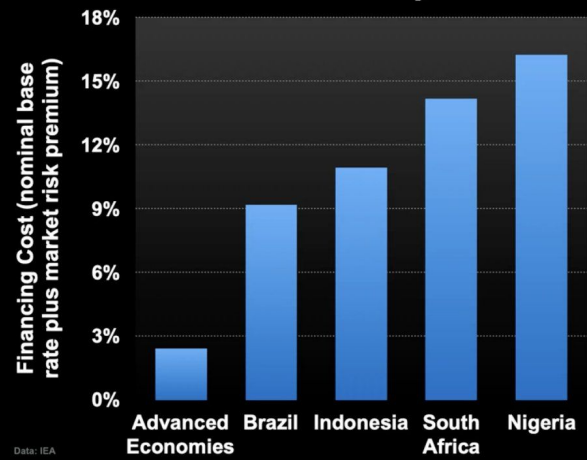
Source: Ember calculations based on IRENA renewable capacity statistics, annual electricity data, Ember · 1 solar panel assumed to be 400 W



Renewable investment requires capital upfront. That is why monetary hierarchy & cost of capital a sticking point in global north-south climate negotiations.

**Stark example - Netherlands, one of the rainiest countries in Europe, generates more solar electricity than all of sub-Saharan Africa**

### Cost of Capital



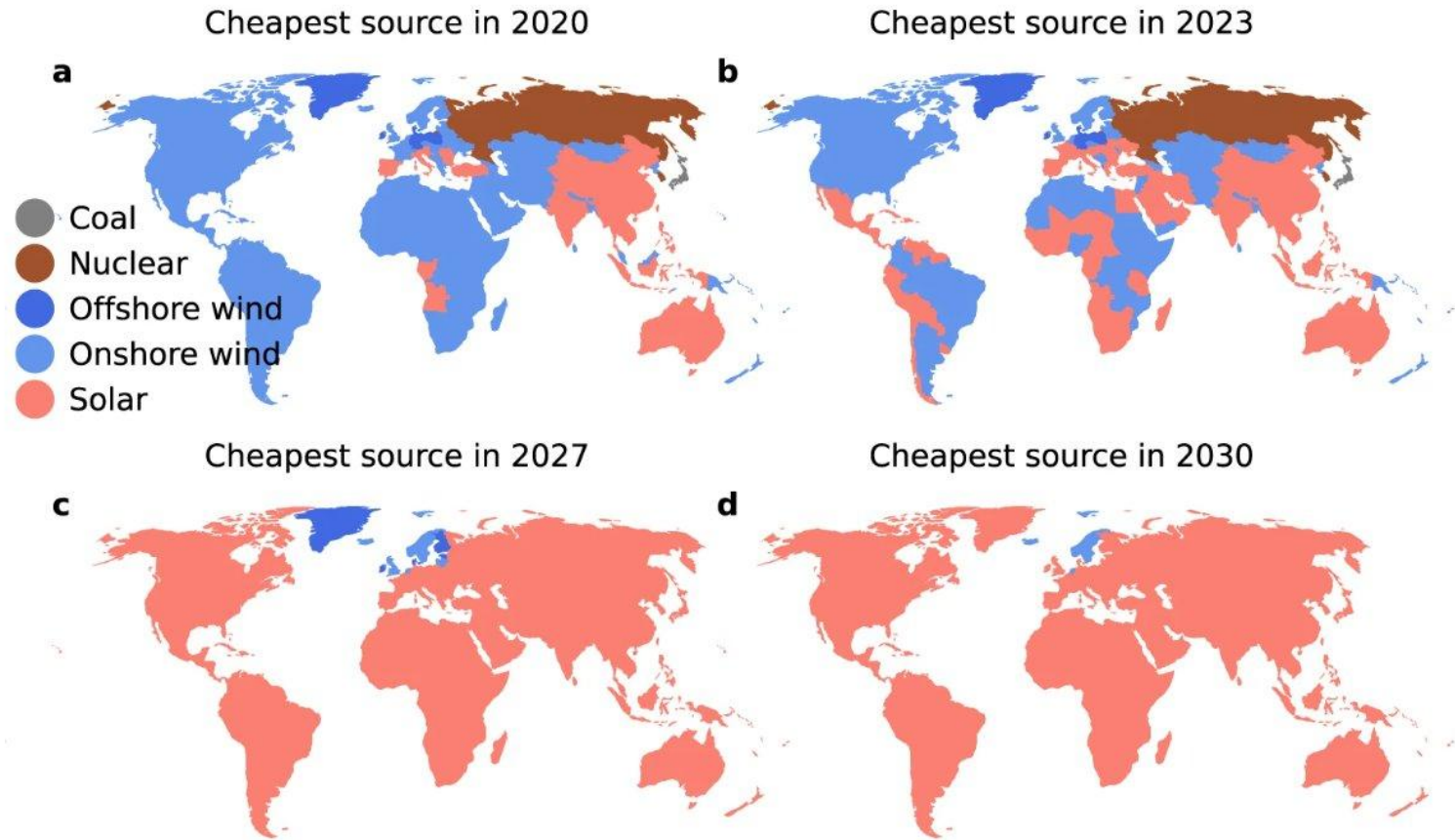
The cost of borrowing money (for example, to finance green energy projects) can be **7x higher in Nigeria** than in so-called “advanced economies.”

Source: [Ember](#); [Todd Moss](#)



## Fig. 4: Technology with the lowest LCOE<sub>SSC</sub> by year and E3ME region.

From: [The momentum of the solar energy transition](#)

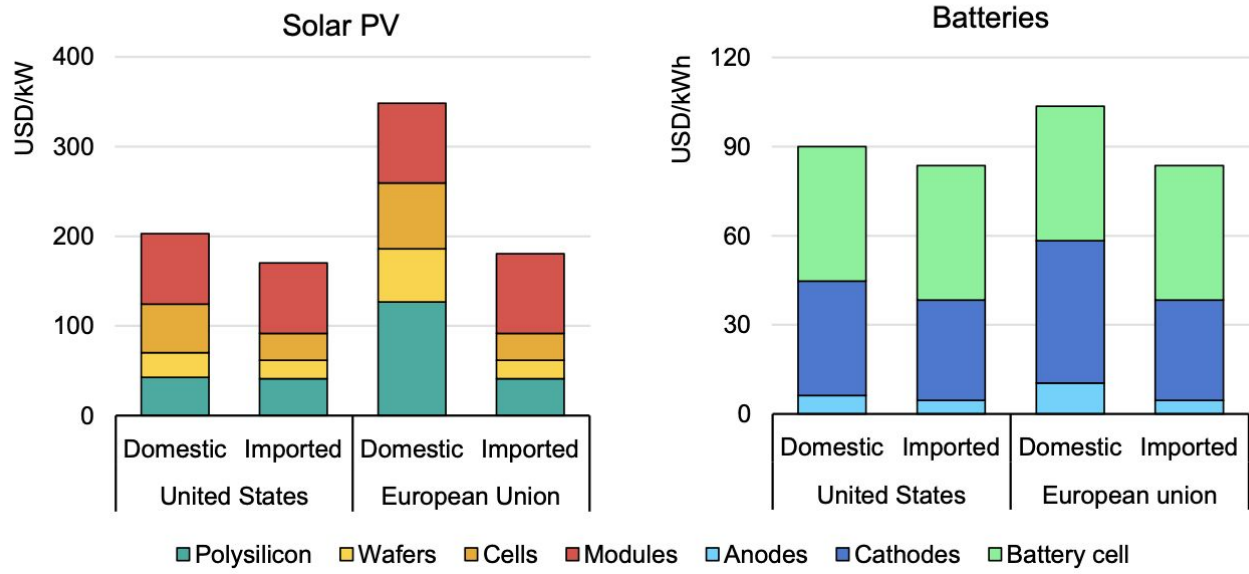


Each map shows the 70 E3ME regions: in 2020 (a), 2023 (b), 2027 (c) and 2030 (d). The biggest shift occurs between 2020 and 2027, which sees a range of technologies give way to solar PV as the cheapest source of electricity.



Manufacturing solar PV modules using domestically produced components costs around **twice** as much as using imported components in EU

Figure 1.29 Levelised cost of production for batteries and solar PV modules by origin of components in the United States and the European Union, 2023



IEA. CC BY 4.0.

Notes: Domestic refers to the production cost using components produced entirely within the country/region; imported refers to the production cost using components imported from China and only the last production step happening locally. Tariffs, shipping cost, profit margins of components, and financial support are excluded. USD = USD (2023, MER).  
 Sources: IEA analysis based on NREL (2017); NREL (2019); NREL (2023); Wood Mackenzie (2024); BNEF (2024a); IEA-PVPS (2024); BNEF (2024b); IEA (2024a); IEA (2024g); Argonne (2024); JETRO (2024); Dai et al. (2019); and Frith, Lacey, & Ulissi, (2023).