The Countercyclical Role of National Development Banks

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Introduction

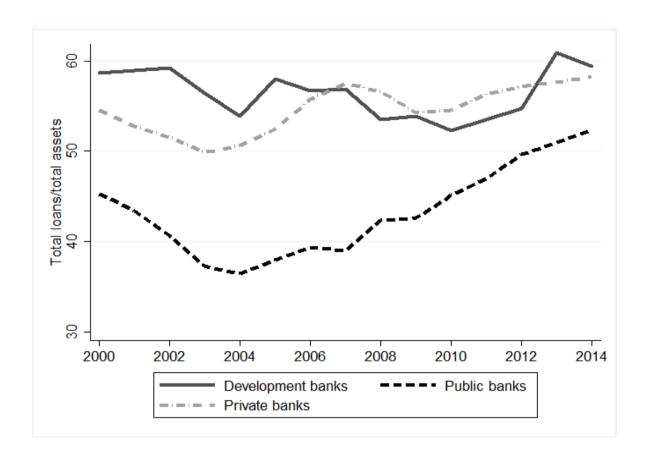
- 1. Bankscope data
- 2. Lending pattern
- 3. Funding structure
- 4. Countercyclical Behavior during crisis
- 5. Conclusions and policy implications

Bankscope Data

- 251 banks from LAC, of which 32 Development banks (Dev), 193 Private banks (Priv) and 26 Public commercial banks (Pub)
- Yearly data, between 1995 and 2014 (4141 observations)
- Dev include among others: BICE (Arg), Banco de Desarrollo Productivo (Bol), BNDES (Bra), Banco Regional de Desenvolvimento do Extremo Sul (Bra), Banco de Desenvolvimento de Minas Gerais (Bra), FINAGRO (Col), FINDETER (Col), Bancoldex (Col), Financiera Energetica Nacional (Col), and Nacional Financiera (Mex).

Lending pattern

Total Loans/Total assets



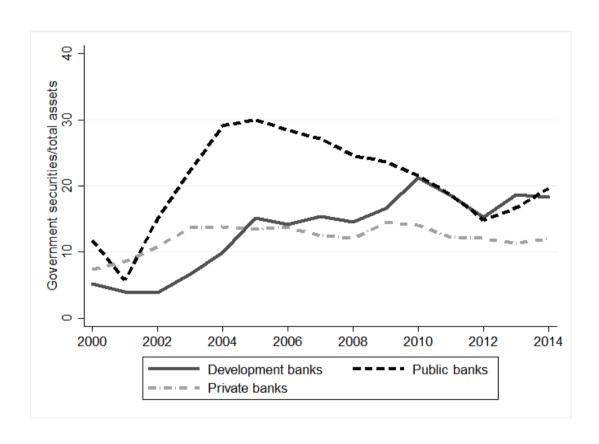
Dev and Priv higher loans/TA than Pub

Dev: 58,3%

Priv: 54,8%

Pub: 44%

Govt Securities/Total Assets



Pub lend more to the govt than Dev and Priv

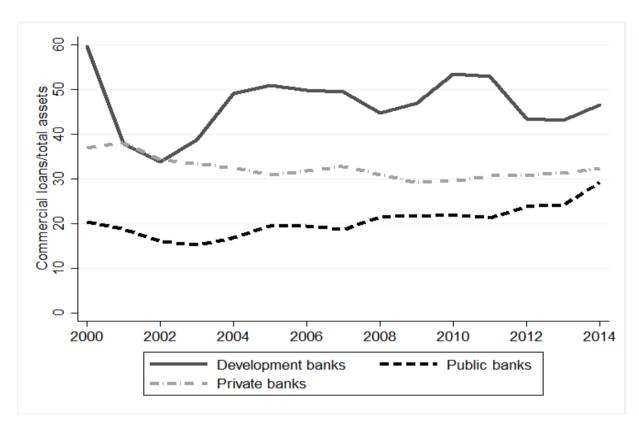
Pub: 21,5%

Dev: 14,8%

Priv: 12,3%

Maybe explanation for lower Loans/TA by Pub

Corporate and Commercial Loans/ Total Assets



- Dev higher corporate and commercial loans than Pri and Pub:

Dev: 47,2%

Priv: 31,8%

Pub: 21%

- Pri and Pub higher consumer and mortgages loans than Dev:

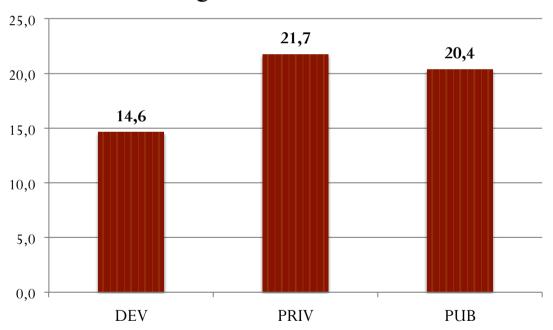
Priv: 17,5%; 7,6%

Pub: 11,4%; 7,6%

Dev: 3,7%; 4,9%

Average Interest Rate Loans

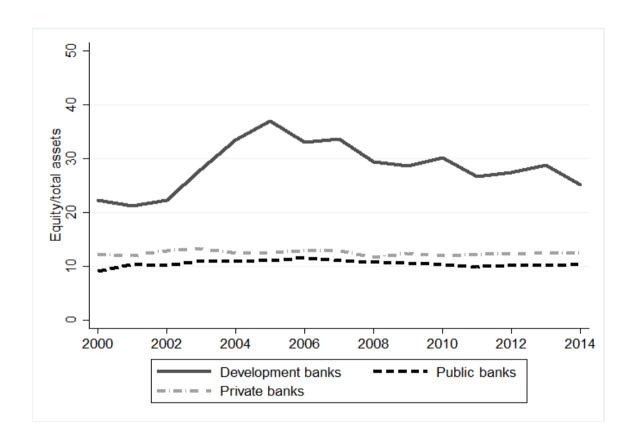
Average Interest Rate Loans



Dev provide loans with lower interest rates than Priv and Pub

Funding structure

Equity/Total Assets



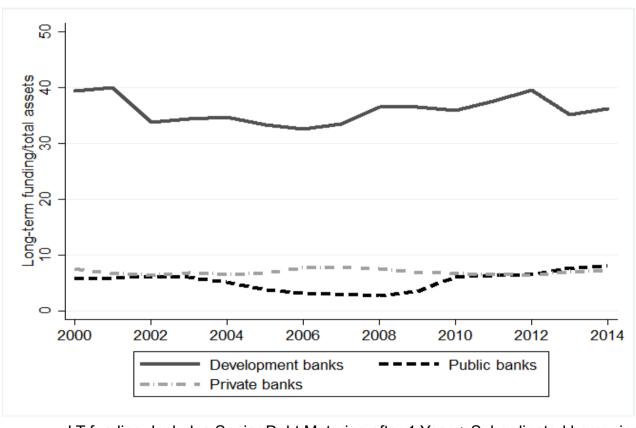
Dev higher Equity than Priv and Pub:

Dev: 28%

Priv: 12,4%

Pub: 10%

Long-term Funding/Total Assets



Dev higher Long-Term Funding than Priv and Pub:

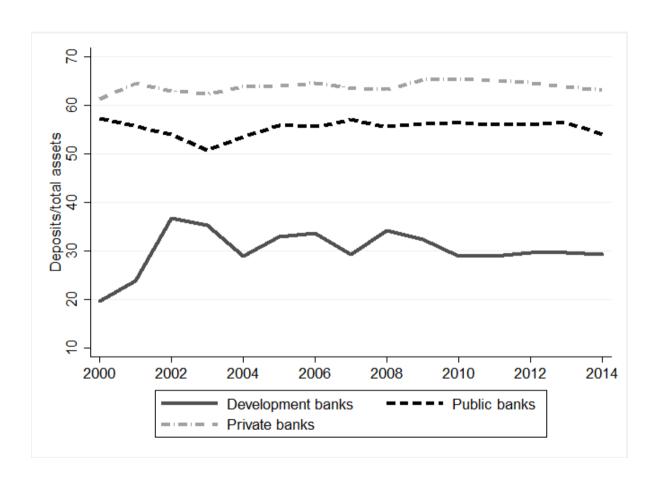
Dev: 36,6%

Priv: 7,2%

Pub: 5,9%

LT funding: Includes Senior Debt Maturing after 1 Year + Subordinated borrowing + Other funding

Deposits/Total Assets



- Priv and Pub higher deposits than Dev:

Priv: 65,2% Pub: 57,5% Dev: 31,5%

- Similar levels of Money Market and Short-term Funding:

Pub: 20,4% Dev: 15,3% Priv: 13,1%

Countercyclical Behavior

Dynamic Panel Regression

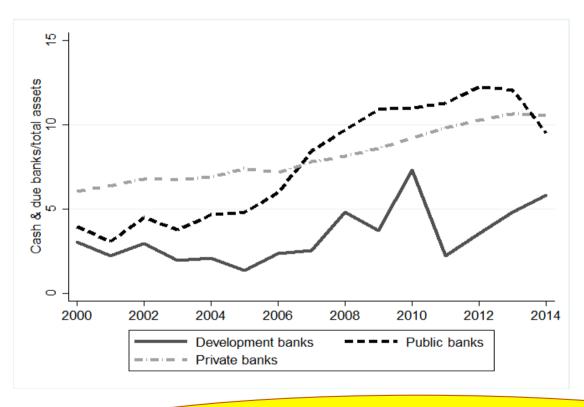
	(1) GMM		(2) GMM		(3) GMM		(4) FE	
I I and amountly		0.027		0.026		0.022		0.022
L.Loan growth	0.220***	0.027 2	0.219***	0.026 8	0.196***	0.023 3	0.195***	0.022 8
Real GDP growth	1.180***	0.215	1.259***	0.208	1.315***	0.192	1.404***	0.193
Interest rate	-0.0537	0.088 4	-0.0234	0.090 6	-0.212**	0.092 8	-0.180**	0.078 0
Inflation	0.828***	0.130	0.827***	0.129	1.179***	0.166	0.911***	0.146
Exchange rate, growth	-0.354***	0.042	-0.355***	0.041	-0.359***	0.038	-0.355***	0.034 9
Property rights	0.100**	0.039 6	0.123***	0.041 1	0.228***	0.046 5	0.178***	0.037 6
Dummy, development banks			-11.85***	3.236	-8.423**	3.283	-10.17***	3.588
Dummy, foreign banks			-1.801	1.515	-1.150	1.665	-1.040	1.505
Dummy, public banks			-4.371**	2.120	-4.235*	2.206	-3.866*	2.043
Dummy, Crisis			-0.0437	1.412	0.538	1.439	-0.235	1.255
Dummy, development banks*Crisis			12.52***	<mark>3.926</mark>	11.81***	3.816	14.64***	<mark>3.781</mark>
Dummy, foreign banks*Crisis			-0.0283	2.105	-0.234	2.174	-0.537	1.858
Dummy, public banks*Crisis			12.41***	2.856	12.23***	2.790	10.01***	2.551
L.Size					-1.571***	0.416	-1.054***	0.324
L.ROA					1.345**	0.529	1.757***	0.458
L.Equity/TA					-0.244*	0.125	-0.315***	0.099 7
L.NPL/TL					0.0781	0.138	0.0624	0.122
L.Liquid assets/TA					-0.0505	0.055 8	-0.0774*	0.045 5
L.Short-term funding/TA					0.0210	0.048 6	0.0362	0.040 5
Constant	-0.947	2.221	-1.226	2.420	16.65**	6.481	14.11***	5.222
Observations	2707		2707		2707		2707	
banks	237		237		237			
Hansen	0.325		0.359		0.303			
Standard errors in second column	0.541		0.486		0.815			

Standard errors in second column $^* p < 0.10, ^{**} p < 0.05, ^{***} p < 0.01$

Possible explanations for countercyclical behavior during crisis

- Dev and Pub banks'objective is not only to maximize profits given risk but also to avoid crisis and lending crash
- Dev and Pub banks are more likely recapitalized; govts have more resources than private bankers during crisis
- Dev and Pub banks suffer less deposit withdrawals and rollover problems of ST instruments; govts higher credibility during crisis
- Dev have better funding structure (more equity and LT funding, less deposits): lower need increase deposits at Central Bank during crisis

Cash and deposits at Central Bank



Average cash and deposits at CB/Total Assets:

- Dev: 3,1% (normal);3,9% (crisis).
- Priv: 7,3% (normal);9,1% (crisis).
- Pub: 6,2% (normal);9,1% (crisis)

Given funding structure (equity and LT funding), Dev need less deposits at CB during crisis?

Conclusions and policy implications

- Dev high proportion of corporate and commercial lending, at lower interest rates
- Dev funding structure is special: more equity and LT funding, less deposits
- Dev behave countercyclical during crisis
 - Due to (hypoteses):
 - Objective function in crisis period: stabilize economy, not max profit given risk
 - Recapitalization: govt more capital than private banker
 - Less withdrawals and roll over problems: govt higher credibility
 - Funding structure: less need for increase in deposits at central bank

Thanks! Alfredo Schclarek Curutchet cbaeconomia.com